

## WHO IS NETJETS?

NetJets Inc., a Berkshire Hathaway company, is the pioneer and worldwide leader in fractional aircraft ownership. NetJets began in 1964 as the first aircraft charter company. Today, NetJets offers not only fractional aircraft ownership but also jet cards through an exclusive alliance with Marquis Jet\* as well as aircraft management and on-demand charter services through its subsidiary, Executive Jet® Management. NetJets is truly a global company with operations in the United States and Europe and an affiliation with the provider of the NetJets Middle East Program.

## WHAT IS FRACTIONAL AIRCRAFT OWNERSHIP?

Fractional aircraft ownership allows individuals and companies to enjoy all the benefits of owning your own jet, and more, at a fraction of the cost. The concept of fractional aircraft ownership was created with the launch of the NetJets program in 1986.

**Buy only as much as you need.** Fractional shares start at a 1/16th interest, the equivalent of 50 hours of annual flying time. If you need less, you can still fly on NetJets through the Marquis Jet Card<sup>SM</sup> in the United States and the NetJets Private Jet Card in Europe. Both of these programs enable you to access the NetJets fleet in single-year, 25-hour increments.

**Access an entire fleet.** Owning a NetJets share gives you the opportunity to exchange among the 13 jet types in the NetJets global fleet, which means fractional owners have the opportunity to use the aircraft best suited for every mission (downgrades are guaranteed; upgrades are subject to availability).

**Have all the advantages without the responsibilities.** Your monthly management and hourly fees cover nearly everything. The responsibility of hiring and training flight crews, scheduling, and maintenance are all ours.

## WHAT ARE THE COSTS?

With NetJets fractional aircraft ownership, your costs are predictable:

**Acquisition Cost.** The one-time purchase of the asset.

**Monthly Management Fee.** Covers indirect operating costs including pilot salaries, training, hangaring, insurance, and Owner Services support.

**Occupied Hourly Fee.** Covers flight-specific direct operating costs including standard fuel, maintenance, catering (for small and midsize cabin aircraft), and landing fees.

**Miscellaneous.** Includes Fuel Variable and international fees for travel outside the United States, as applicable, as well as 7.5 percent applicable excise tax.

## THE NETJETS DIFFERENCE

**Most Experience.** NetJets has flown more flights than all competitors combined. NetJets flies more than 285,000 flights annually.

**Market Leader.** NetJets leads the industry. More companies and individuals use NetJets than all other providers combined.

**Financial Strength.** NetJets is a Berkshire Hathaway, Inc. company. This gives NetJets unmatched financial resources, enabling it to pursue the highest levels of safety, security, comfort, convenience, and reliability.

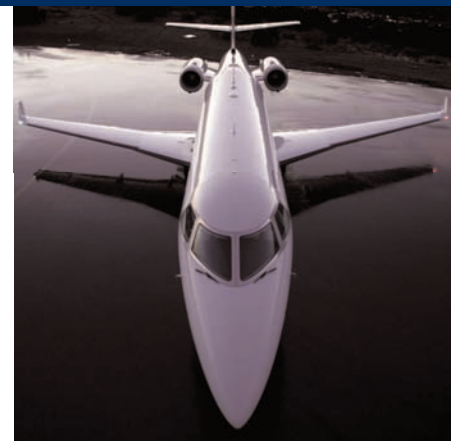
**Largest Fleet.** The NetJets operating companies have a fleet of 842 aircraft, which is similar in size to the world's second largest airline.

**Manufacturer Independence.** Because NetJets is not an aircraft manufacturer, we are able to choose the best, safest, and most reliable aircraft from the top manufacturers such as: Cessna, Dassault, Gulfstream, and Hawker Beechcraft. Our aircraft types historically offer NetJets Owners the best residual values in the industry.

**Most Aircraft Choices.** NetJets worldwide offers the widest range of aircraft types, offering 13 models of the best light, midsize, and large cabin business jets.

**Truly Global.** NetJets has flown to more than 170 countries and has operations in the United States and Europe as well as an affiliation with the provider of the NetJets Middle East Program.

\*Marquis Jet is an independent company not affiliated with NetJets and through its exclusive U.S. alliance sells the Marquis Jet Card.



## NETJETS OPERATING COMPANIES WORLDWIDE FLEET

NetJets manages **842** aircraft

### Light Cabin

Citation Bravo	18
Citation V Ultra	40
Hawker 400XP	59
Citation Encore	29
Citation XLS/Excel	145

### Midsize Cabin

Hawker 750	12
Hawker 800XP	79
Hawker 900XP	10
Citation Sovereign	44
Citation X	70
Gulfstream G200	38

### Large Cabin

Falcon 2000EX/2000	56
Gulfstream G400/GIV-SP	31
Gulfstream G450	17
Falcon 7X	2
Gulfstream V	7
Gulfstream G550	15

Aircraft under management\* **170**

\*Comprised of 166 aircraft managed by EJM, and 4 managed by NetJets Middle East.

To request high resolution images, please visit the NetJets photo gallery located on our website at [www.netjets.com](http://www.netjets.com).



## NETJETS COMMITMENT TO SAFETY

- NetJets® has the most experienced and best trained pilots in the industry, including some who have flown Air Force One.
- All NetJets pilots are FAA type-rated as a Captain in the aircraft type they fly, which is the only aircraft type they fly.
- NetJets pilots average 7,500 hours of flight experience and undergo a comprehensive recurrent training program, including full motion simulator training twice a year. They train at FlightSafety® International, the world's preeminent flight training corporation for ground school, simulator training, and proficiency evaluation. NetJets training programs are Air Carrier FAA approved and exceed industry standards.
- NetJets worldwide has FAA-licensed aircraft dispatchers and FAA-approved meteorologists on staff to ensure the safety of every flight.
- NetJets dual-release system means that no NetJets aircraft is cleared for takeoff until the pilot-in-command and a licensed aircraft dispatcher double check all aspects of the flight and agree that it can be completed safely.

## OTHER OWNER BENEFITS

NetJets Owners have the added peace of mind while traveling and at home with access to the following services:

- **Mayo Clinic Executive Travel Response.** All NetJets Owners have access 24 hours a day, 365 days a year to coordinated medical services and trusted health information from the world-renowned Mayo Clinic.
- **Avis Chairman's Club.** NetJets has partnered with Avis to provide NetJets Owners with their most prestigious service available in the car rental industry. Each NetJets Owner is invited to become an Avis Chairman's Club member with the highest level of service and benefits offered by Avis.

## ABOUT OUR OWNERS

- 70 percent of new NetJets business comes from existing NetJets Owners and personal referrals.
- 50 percent of NetJets Owners are private companies using NetJets to help grow their businesses.
- 25 percent of NetJets Owners are public companies using NetJets to supplement their existing fleets or as their primary business aviation tool.
- 25 percent of NetJets Owners are private individuals who use NetJets to enhance their quality of life.
- Some of our NetJets Owners include Aetna, The Dow Chemical Company, General Electric, Prudential, Roger Federer, and Tiger Woods. NetJets® respects the privacy of NetJets Owners, so we do not share their names unless we have been given permission to do so.

The Gulfstream Large Cabin Fleet is operated by NJI. All other aircraft offered by NetJets in the United States are operated by NetJets Aviation. Executive Jet® Management provides management services for customers with aircraft that are not fractionally owned and provides charter air transportation services using select aircraft from its managed fleet. Each of these operating companies is a wholly owned subsidiary of NetJets Inc. All aircraft offered by NetJets in Europe are operated by NetJets Transportes Aéreos, SA, a Portuguese/EU Air Carrier. The Marquis Jet Card Program is operated by NetJets under its FAR Part 135 Air Carrier Certificates. NetJets has an affiliation with the provider of the NetJets Middle East Program. NetJets and Executive Jet are registered trademarks. All statistics are accurate as of June 2010.



## NETJETS HISTORY

**1964:** NetJets Inc. (formerly Executive Jet, Inc.) is founded as the first private business jet charter and aircraft management company in the world with a fleet of ten aircraft.

**1986:** NetJets creates the concept of fractional aircraft ownership with the launch of the NetJets Fractional Aircraft Ownership Program.

**1995:** NetJets International and the Gulfstream Program are launched.

**1996:** NetJets Europe is launched.

**1998:** Berkshire Hathaway, Inc. purchases NetJets Inc. three and one half years after Warren Buffett buys his first NetJets share.

**1999:** NetJets Middle East is launched.

**2001:** NetJets is now available 25 hours a time via the introduction of the Marquis Jet Card.

**2007:** NetJets announces the most comprehensive Ferry Waiver Program in the industry.

# NETJETS®

