

NETJETS® FOR CORPORATIONS  
Expanding your company's aviation resources

NETJETS®

“NetJets gives us a band of usage that makes sense economically. We use NetJets primarily to augment our existing fleet during times of high volume and when we need the extra capacity. We also use NetJets for recovery when our planes are down for maintenance and for one-way and remote trips when it doesn’t make sense for us to use our own planes.”

*Paul Anderson*  
*Vice President – UTFlight*  
*United Technologies*



“We came to NetJets three years ago looking for assistance in enhancing our fleet utility, flexibility and composition without increasing our owned fleet size. The NetJets team came up with a perfect solution that called for supplementing our current operations with NetJets shares on two different classes of planes. We clearly increased our flexibility and reduced the cost of supplemental lift compared to purchasing another aircraft. Importantly, we did so without compromising safety or security and without any disruptions to our flight operations.”

*Charles Eisele*  
*Senior Vice President Strategic Planning*  
*Union Pacific*



**BUILDING AMERICA®**

## EXPANDING YOUR COMPANY’S AVIATION RESOURCES

A corporate flight department is a highly complex organization that faces distinct challenges. To manage a flight department successfully, you need to meet the travel demands of your executives while balancing the operational, maintenance, and administrative requirements of a fleet. To successfully juggle all of these demands, no matter what your specific needs, you can always call on NetJets® to supplement your resources.

While your own fleet can handle your normal travel requirements, there will certainly be times when you will need supplemental lift. So whether you have a plane that is out of service, demand that is greater than your capacity, or pilots who have exceeded their duty time, NetJets is ready to go with as little as four hours notice. Think of NetJets as a resource to help ensure you deliver 100% service, 100% of the time.

Offering solutions to individuals and businesses is nothing new at NetJets. In fact, the company was formed to solve a problem no one else could. It launched an industry – one we’ve led ever since. Since creating fractional aircraft ownership in 1986, NetJets has led the industry in everything from service and safety to the size and variety of our fleet. So it’s no surprise that hundreds of corporations of all sizes choose NetJets. In fact, more corporations and individuals choose NetJets than all other fractional providers combined.

### **More than a plane, a partner**

With NetJets, you get an entire company. We hire the pilots, maintain the planes, and attend to the logistics – all to our exacting standards. So whether you need to supplement your fleet or separate your executive’s business travel from personal travel, you can depend on us as a partner. Experience the unmatched safety, service, and reliability that have made NetJets the global leader in private aviation with NetJets Fractional Aircraft Ownership.

## NETJETS FRACTIONAL AIRCRAFT OWNERSHIP

For businesses that need to supplement their aircraft with 25 or more additional flight hours per year, NetJets Fractional Aircraft Ownership is the most cost-effective solution.

### Overview

With fractional aircraft ownership you purchase or lease an undivided interest in a specific serial-numbered aircraft. The size of your share depends on the number of hours you need in a year. For example, a 1/16 interest is equivalent to 50 hours of annual flight time. You are charged only for your occupied flight hours, not for the time required to bring the aircraft to your departure location\*.

As a NetJets Owner, when you call for your plane, you are guaranteed that your aircraft, an identical one, or a larger one will be dispatched. All aircraft interiors, exteriors, and flight decks by aircraft type are virtually identical, so there is no difference in appearance or the level of safety. In addition, you have the opportunity to exchange among all 13 jet types in our global fleet and between the NetJets U.S. and Europe programs.

### Cost components

**Acquisition cost:** The one-time purchase of the asset. Prices vary depending on the share size and aircraft type you choose. Financial options including flexible leases and pre-owned shares are also available.

**Monthly management fee:** Covers operating costs including pilot salaries, training, hangaring, Hull and Liability insurance, and Owner service support.

**Occupied hourly fee:** Covers flight-specific, direct operating costs including standard fuel, maintenance, catering (for light cabin and midsize cabin aircraft), and landing fees. You are charged only for occupied flight hours plus six minutes of taxi time at the beginning and end of each flight.

**Other fees:** Includes Fuel Variable as applicable, international fees for travel outside the United States, War Risk insurance, and Federal Excise taxes.

*\*Some restrictions apply for flights outside the contiguous United States. See the NetJets Ferry Waiver Program brochure for details.*



## THE ADVANTAGES OF A PARTNERSHIP WITH NETJETS

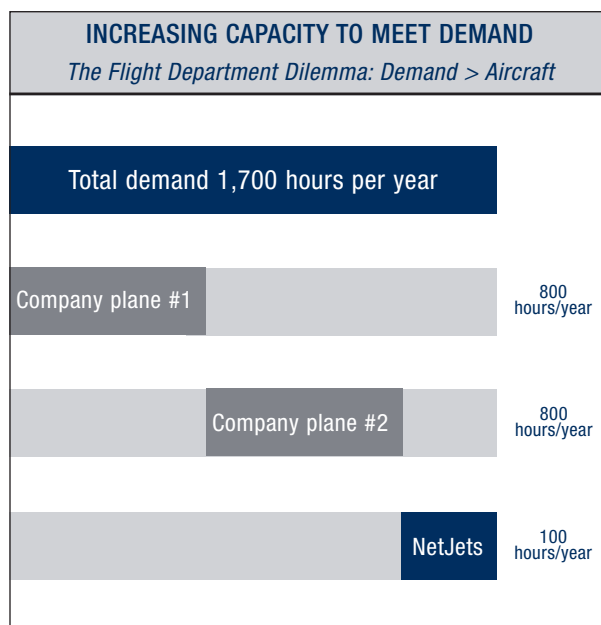
A key challenge in managing a corporate flight department is making sure that capacity meets demand. With NetJets as a partner, you will always have the resources to meet demand.

### Supplemental lift

When demand for flights exceeds the number of aircraft you have available, you need a reliable resource to increase capacity. Whether your aircraft is out of service for maintenance or already booked, a NetJets share can provide additional lift just about whenever and wherever you need it.

### A jet for every travel need

The diversity of the NetJets fleet gives you the flexibility to purchase a fractional share in the aircraft type that best suits your travel requirements, while affording the opportunity to exchange among the various aircraft types for specific trips. (While downgrades are guaranteed, upgrades are subject to availability.) Exchanging allows you to increase the efficiency of your aircraft and provide greater flexibility to your flight department. Many companies purchase shares in both light cabin aircraft and midsize or large cabin aircraft to craft a solution that best fits their needs.



*A NetJets share can provide additional flight hours to ensure capacity always meets demand.*



*Bringing executives to a single location with the help of multiple aircraft from NetJets.*

### Access to multiple aircraft

Depending on the number of fractional shares you own, you may be able to use multiple aircraft on the same day. No other private aviation company can offer the scale and flexibility of NetJets to deliver multiple mission-capable aircraft per day for board meetings, executive team deployments, or emergency response requirements.

### Secure flights

CEOs and other high-level corporate executives are extremely visible and can sometimes attract unwanted attention when they travel. By flying NetJets, your executives' identities and their destinations will always remain completely confidential, preventing competitors and others from knowing about business dealings such as merger and acquisition discussions.

### Increased utility of your aircraft

A NetJets aircraft can originate from wherever you desire, which allows you to better manage deadheads. Replacing your deadheads with NetJets flights increases the efficiency of your fleet and enables your corporate flight department to significantly increase its utility.



*Avoiding deadheads with help from NetJets on trips originating and concluding away from your home base.*

### Crew relief

As you strive to achieve maximum efficiency with your fleet, the demands on your crews increase. Your NetJets fractional share can be used to better balance the demands on your pilots. A share allows you to have a contingency plan in the event of crew illness or to cover for crews who are approaching their maximum duty limits.

### Corporate accountability

With increased scrutiny of corporate aircraft use and compliance concerns, many companies are purchasing fractional shares to ensure compliance. A NetJets share can provide you with the ability to easily distinguish between aircraft used for personal flights versus those used for corporate flights.

### Predictable costs

Your costs are predictable\* for the entire term of your contract which is typically five years. NetJets will provide you with a detailed cost analysis model to budget your expenses accurately.

### Guaranteed liquidity

Since fractional ownership is similar to full ownership from a tax and legal standpoint, your company gains all the financial benefits of a capital equipment acquisition. There is no mandatory sellback at the end of the initial contract term. Your management agreement can be renewed at prevailing monthly management and occupied flight-hour rates unless the aircraft is due to be retired from the fleet.

Should you ever decide to leave the program after your minimum commitment term, NetJets, as a Berkshire Hathaway company, offers guaranteed liquidity and guaranteed repurchase of your interest at fair market value less a remarketing fee. With written notice, you are able to sell back your share without penalty at any time after 24 months in a light cabin aircraft, 30 months in a midsize aircraft, or 36 months in a large cabin aircraft, with the entire transaction taking approximately 90 days.

*\*Fuel Variable may apply.*

## FOCUSED ON THE NEEDS OF YOUR FLIGHT DEPARTMENT

With NetJets, you have more than a plane at your disposal. We'll assign to your flight department a dedicated Owner Services Team comprised of professionals who understand the unique demands of your business. Working from our flight centers, they use our proprietary flight tracking, reservation, and aircraft management system to track and meet your travel needs and preferences. And of course, your team is available 24 hours a day, 365 days a year.

Specialized reporting enables Flight Department Managers to track and analyze how your NetJets share is being used, keeping you informed of the status of your company's flights anywhere in the world. As an added benefit, you have

unlimited access to the NetJets Meteorology and International Flight Planning departments for 24-hour weather forecasting and international flight planning expertise at all times, even if you are not scheduling a flight or flying with us that day.

NetJets is the choice of Flight Department Managers who demand as much from their business partners as they do from themselves. That's why we go beyond supplying a plane. We'll partner with you to help you manage your resources more effectively, giving you greater flexibility and efficiency. With a NetJets share, you effectively add multiple planes to your schedule board.



## A JET FOR EVERY TRAVEL NEED

NetJets flies the largest and most varied fleet of private jets in the sky. The 11\* aircraft types in the NetJets U.S. fleet are the finest, most desirable jets from Cessna, Dassault, Gulfstream, and Hawker Beechcraft. These aircraft accommodate from 6 to 14 passengers with flight ranges up to 7,700 statute miles.

Regardless of the aircraft type and share size you own, you have access to the entire NetJets fleet giving you the opportunity to use the aircraft best suited for every trip. (While downgrades are guaranteed, upgrades are subject to availability.) No matter what your flying need, NetJets has an aircraft that will suit it.

## LIGHT CABIN



### Cessna Citation V Ultra

- Most versatile light jet
- Significant passenger comfort
- Ample baggage capacity
- Up to 7 passengers
- Typical flight: Chicago to Miami

#### Performance

Maximum range	1,806sm / 2,906km
High speed cruise	480mph / 772kph

#### Specifications

Interior seating length	15.45ft / 4.70m
Overall cabin length	17.30ft / 5.27m
Cabin height	4.60ft / 1.40m
Cabin width	4.90ft / 1.49m
Baggage capacity	67.00ft <sup>3</sup> / 1.90m <sup>3</sup>



### Hawker 400XP

- Ideal entry level business jet
- Significant shoulder and head room
- Fastest jet in its category
- Up to 7 passengers
- Typical flight: Minneapolis to Dallas

#### Performance

Maximum range	1,471sm / 2,367km
High speed cruise	511mph / 822kph

#### Specifications

Interior seating length	13.60ft / 4.15m
Overall cabin length	15.60ft / 4.75m
Cabin height	4.80ft / 1.46m
Cabin width	4.90ft / 1.49m
Baggage capacity	53.20ft <sup>3</sup> / 1.50m <sup>3</sup>



## MIDSIZE CABIN



### Cessna Citation X

- The world's fastest business jet
- Spacious double-club seating
- Ample baggage capacity
- Up to 8 passengers
- Typical flight: New York to Los Angeles

#### Performance

Maximum range	3,403sm / 5,476km
High speed cruise	590mph / 950kph

#### Specifications

Interior seating length	19.84ft / 6.05m
Overall cabin length	23.70ft / 7.22m
Cabin height	5.70ft / 1.74m
Cabin width	5.60ft / 1.71m
Baggage capacity	72.00ft <sup>3</sup> / 2.04m <sup>3</sup>



### Gulfstream G200

- The world's first super midsize jet
- Range & comfort of a large cabin business jet
- Spacious stand-up cabin
- Up to 9 passengers
- Typical flight: Seattle to Miami

#### Performance

Maximum range	3,835sm / 6,172km
High speed cruise	540mph / 869kph

#### Specifications

Interior seating length	22.00ft / 6.71m
Overall cabin length	24.50ft / 7.47m
Cabin height	6.25ft / 1.91m
Cabin width	7.20ft / 2.19m
Baggage capacity	150.00ft <sup>3</sup> / 4.24m <sup>3</sup>



\*There are 13 aircraft types in the NetJets worldwide fleet.



### Cessna Citation Encore+/Encore

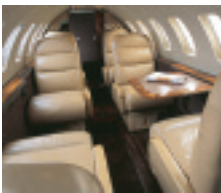
- The world's finest light jet
- Significant baggage capacity
- Impressive range
- Up to 7 passengers
- Typical flight: Los Angeles to Dallas

#### Performance

Maximum range	1,940sm / 3,122km
High speed cruise	480mph / 772kph

#### Specifications

Interior seating length	15.45ft / 4.70m
Overall cabin length	17.80ft / 5.43m
Cabin height	4.70ft / 1.43m
Cabin width	4.90ft / 1.49m
Baggage capacity	69.00ft <sup>3</sup> / 1.95m <sup>3</sup>



### Cessna Citation XLS/Excel

- Light jet flexibility with midsize comfort
- Stand-up cabin and large baggage capacity
- Excellent range for its category
- Up to 7 passengers
- Typical flight: New York to Miami

#### Performance

Maximum range	2,004sm / 3,225km
High speed cruise	480mph / 772kph

#### Specifications

Interior seating length	16.00ft / 4.88m
Overall cabin length	18.60ft / 5.67m
Cabin height	5.70ft / 1.74m
Cabin width	5.60ft / 1.71m
Baggage capacity	79.00ft <sup>3</sup> / 2.24m <sup>3</sup>



## MIDSIZE CABIN



### Hawker 900XP/800XP

- Ideal range and comfort
- Spacious, well-equipped stand-up cabin
- Considerable range with full payload
- Up to 8 passengers\*
- Typical flight: Detroit to Seattle

#### Performance

Maximum range**	3,202sm / 5,153km
High speed cruise	505mph / 813kph

#### Specifications

Interior seating length	18.32ft / 5.58m
Overall cabin length	21.30ft / 6.49m
Cabin height	5.75ft / 1.75m
Cabin width	6.00ft / 1.83m
Baggage capacity	40.00ft <sup>3</sup> / 1.13m <sup>3</sup>



*\*The Hawker 800XP fleet is comprised of both 6 and 8 passenger configured aircraft.*

*\*\*Range shown for Hawker 900XP*



### Cessna Citation Sovereign

- New generation midsize jet
- Spacious double-club seating
- Excellent access to smaller airports
- Up to 8 passengers
- Typical flight: Vancouver to Chicago

#### Performance

Maximum range	3,243sm / 5,219km
High speed cruise	495mph / 797kph

#### Specifications

Interior seating length	20.00ft / 6.10m
Overall cabin length	24.20ft / 7.37m
Cabin height	5.70ft / 1.74m
Cabin width	5.60ft / 1.71m
Baggage capacity	100.00ft <sup>3</sup> / 2.83m <sup>3</sup>



## LARGE CABIN



### Dassault Falcon 2000EX/2000

- Advanced large cabin business jet
- Extremely quiet cabin with luxurious comfort
- Full-service galley with flight attendant service
- Up to 10 passengers
- Typical flight: Philadelphia to Cabo San Lucas

#### Performance

Maximum range	4,349sm / 6,999km
High speed cruise	528mph / 850kph

#### Specifications

Interior seating length	23.48ft / 7.16m
Overall cabin length	31.00ft / 9.45m
Cabin height	6.20ft / 1.88m
Cabin width	7.70ft / 2.34m
Baggage capacity	181.00ft <sup>3</sup> / 5.12m <sup>3</sup>



*\*Range shown for Falcon 2000EX.*



### Gulfstream G450/G400/GIV-SP

- Next generation large cabin business jet
- Transatlantic range
- Full-service galley with flight attendant service
- Up to 14 passengers\*
- Typical flight: Chicago to London

#### Performance

Maximum range**	4,989sm / 8,029km
High speed cruise	528mph / 850kph

#### Specifications

Interior seating length	32.57ft / 9.93m
Overall cabin length	45.10ft / 13.75m
Cabin height	6.20ft / 1.88m
Cabin width	7.30ft / 2.22m
Baggage capacity	169.00ft <sup>3</sup> / 4.80m <sup>3</sup>



*\*13 in Gulfstream 400GIV-SP*

*\*\*Range shown for Gulfstream G450.*



### Gulfstream G550/GV

- The world's longest range business jet
- Stand-up cabin with panoramic windows
- Full-service galley with flight attendant service
- Up to 14 passengers
- Typical flight: Los Angeles to Tokyo

#### Performance

Maximum range	7,697sm / 12,387km
High speed cruise	560mph / 901kph

#### Specifications

Interior seating length	35.35ft / 10.77m
Overall cabin length	50.10ft / 15.27m
Cabin height	6.20ft / 1.88m
Cabin width	7.30ft / 2.22m
Baggage capacity	226.00ft <sup>3</sup> / 6.40m <sup>3</sup>



*\*Range shown for Gulfstream G550.*

SEE THE FULL RANGE OF AIRCRAFT IN THE NETJETS U.S. FLEET BEHIND THIS PANEL.

To find out more about how NetJets can support your flight department  
by providing supplemental lift when and where you need it, contact us at:

**1-877-NETJETS (877-638-5387)**  
**WWW.NETJETS.COM**

NetJets Inc. is a Berkshire Hathaway company.

NetJets Inc.

4111 Bridgeway Avenue

Columbus, OH 43219

1-877-NETJETS (877-638-5387)

[www.netjets.com](http://www.netjets.com)



The Gulfstream Large Cabin Fleet is operated by NJI. All other fractional aircraft offered by NetJets in the United States are operated by NetJets Aviation. Executive Jet Management provides management services for customers with aircraft that are not fractionally owned and provides charter air transportation services using select aircraft from its managed fleet. Each of these operating companies is a wholly owned subsidiary of NetJets Inc. All aircraft offered by NetJets in Europe are operated, maintained, and crewed by NetJets Transportes Aéreos, SA, a Portuguese/EU Air Carrier. NetJets has an affiliation with the provider of the NetJets Middle East Program. While the representations contained in this document are accurate, the actual terms and conditions are subject to the definitive agreements with individual NetJets Owners. NetJets and Executive Jet are registered trademarks. All statistics are accurate as of September 2010.